

GAME ONE PROMO FLOW

	YES	NO
SPLIT PROMO  Is it part of an All School Partnership (ASP)? Promo Valid 7/1 - 6/30 (Orders must be in system by 6/15)	Set Bill-to as Customer's Promo Account (Ex: 123456GO) Pricing = RETAIL Sales Rep ID = Your Rep ID Special Type = 26SPLPRO	SPLIT Promo cannot be used on this order if it not part of an ASP.
RSM PROMO  Is it part of an All School Partnership (ASP)? Promo Valid 7/1 - 6/30 (Orders must be in system by 6/15)	Set Bill-to as Customer's Promo Account (Ex: 123456GO) Pricing = RETAIL Sales Rep ID = Your RSM's Rep ID Special Type = 26RSMPRO	Set Bill-to as the customer's main account Pricing = Zero Sales Rep ID = Your RSM's Rep ID Special Type = 26RSMPRO
BUS DEV PROMO  Is it part of an All School Partnership (ASP)? Promo Valid 7/1 - 6/30 (Orders must be in system by 6/15)	Set Bill-to as Customer's Promo Account (Ex: 123456GO) Pricing = RETAIL Sales Rep ID = Your Bus Dev's Rep ID Special Type = 26BDFPRO	Set Bill-to as the customer's main account Pricing = Zero Sales Rep ID = Your Bus Dev's Rep ID Special Type = 26BDFPRO
REP PROMO  Do you have funds in your promo account? Promo Valid 1/1 - 12/30 (Orders must be in system by 12/15)	Set Bill-to as your Sales Rep Promo Customer (Ex: 1111GO) Pricing = COST Sales Rep ID = Your Rep ID Special Type = 25REPPRO	You will be costed 100% of the COGS. Enter the order under the regular customer's account. Pricing = Zero Sales Rep ID = Your Rep ID Special Type = None